



Grain Transportation Report

*A weekly publication of the
Transportation and Marketing Programs/Transportation Services Branch
www.ams.usda.gov/tmdtsb/grain*

Contact Us

Weekly Highlights

August 3, 2006

Contents

Article/ Calendar

Grain Transportation Indicators

Rail

Barge

Truck

Exports

Ocean

Brazil

Mexico

Quarterly
Updates

Specialists

Subscription
Information

The next
release is
Aug. 10, '06

Soybean Exports to Japan and Mexico Accelerate Gulf Grain Inspections

This week, soybean exports played a major role in accelerating **Mississippi Gulf grain inspections**. For the week ending July 27, grain inspections increased 6 percent in the Mississippi Gulf. Inspections were partially driven by the more than 5 million bushels of soybeans inspected that were destined for Japan and Mexico. In contrast, inspections for the week dropped 41 percent in the PNW. No soybeans were inspected at PNW ports during the week, thus severely lowering those ports' inspection numbers.

Ocean Rate Spread between U. S. Gulf and PNW Expands

As of August 1, the spread between shipping rates from the U.S. Gulf and the PNW to Japan was \$11.40 per metric ton (mt). The spread has increased 14.5 percent from one week earlier. The higher spread can be attributed to an increase in ocean rates for shipping grains, rising export activity, and increased vessel activity in the Gulf relative to the PNW.

Low Water Conditions Necessitate Draft Restrictions

On July 25, the U.S. Coast Guard placed a 7.5 foot draft restriction on the Missouri River due to extreme low water conditions on the lower section of the river. By July 31, those restrictions were cancelled. However, sporadic limitations and closures are likely on the Missouri River for the rest of the year. Because of low water on the Upper Mississippi River from St. Louis, south, there is a maximum draft of 9 feet for northbound barges and 9.6 feet for southbound barges.

Why Are Barge Rates So High?

Depending on location, current **barge rates** are 2.7 to 3.5 times as high as the 3-year average. These historically high barge rates can be blamed on elevated fuel surcharges, increased grain exports, competition from non-agricultural products, barge retirements, persistent low water conditions, and lock delays on the Upper Mississippi.

Extreme Heat Slows Down Trains and Reduces Rail Capacity

Due to the danger of track buckling and derailments, train speeds decrease 10 miles per hour when temperatures are between 90° and 100° and decrease another 10 miles per hour when temperatures exceed 100°. Consequently, rail capacity decreases as delivery time increases. This summer's unusually hot temperatures also mean that railroads must take extra care to adequately inspect track.

DHS Moves Forward with TWIC

The Department of Homeland Security's Transportation Security Administration is reviewing more than 1,800 public comments received from the Notice of Proposed Rulemaking, which introduces the Transportation Worker Identification Credential (TWIC). The shipping community fears these new security measures will further exacerbate the truck driver shortage and put additional pressure on the overworked transportation network.

Snapshot by Sector

Ocean/Barge

On July 27, 34 **grain vessels** were loaded and 58 vessels are expected during the next 10 days. For the week ending July 29, southbound barge **grain shipments** totaled 855 thousand tons, nearly identical to the same period a year ago.

Truck

The **diesel fuel price** for the week ending July 17 was \$2.980 per gallon—1.2 percent higher than the previous week and 27 percent higher than the same week last year.

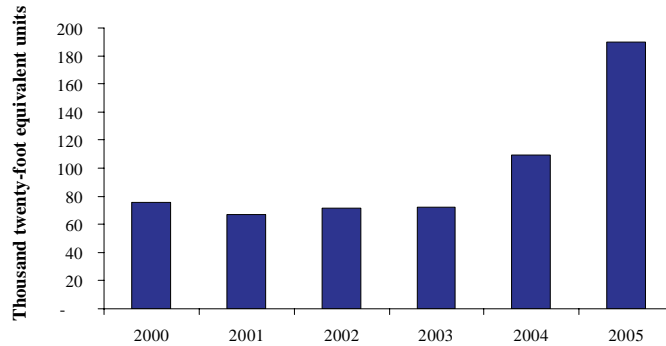
Rail

For the week ending July 22, rail grain carloads originated totaled 21,158 – down 8.6 percent from last week, but 4.2 percent above last year. Carload traffic was up 2.4 percent from the same week last year.

Feature Article/Calendar

Containerized Grain Exports Fall Slightly After 2005 Boom. In 2005, containerized grain accounted for 4 percent of total U.S. grain exports, and 5 percent of grain exported to Asia—up from 2 and 3 percent in 2004, respectively. A strong demand for identity-preserved grains in Asia caused a 74-percent increase in containerized shipments of grain between 2004 and 2005 (see figure at right). Destination markets for identity-preserved and specialty grains are primarily Asian countries, such as Taiwan, Japan, and Indonesia. Shipments of containerized grain to Taiwan jumped almost 400 percent from 2004 to 2005, causing Taiwan to surpass Japan as the top destination market for U.S. containerized grain. Asian countries consume 80 percent of U.S. containerized grain exports.

Containerized Grain Exports To Asia



Source: Port Import Export Reporting Service (PIERS), *Journal of Commerce*

In the first 5 months of 2006, more than 80,000 containers of grain were exported from the United States—11 percent less than the same period in 2005 but still 36 percent higher than the 3-year average. Animal feed remains the top containerized grain export in 2006, representing 42 percent of shipments to Asia (see table at right). Taiwan remains the top destination market, receiving more than 40 percent of the containerized grain exported so far this year.

The trend toward containerization is evident in all agricultural shipping. In 2001, 14 percent of agricultural exports were moved in containers; by 2005, the figure had risen to 19 percent. The recent surge in containerized grain exports shows this trend is also evident in grain movements, which have traditionally been shipped in bulk vessels. Containers are used for exporting specific varieties of grain, for organic and other identity-preserved grains, and when a specified amount of grain has been ordered.

The Ports of Los Angeles and Long Beach are the ports of choice for containerized grain shippers. Approximately 45 percent of containerized grain exports use this busy Southern California corridor. Railroads provide consistent service between major hubs in the Upper Midwest—Minneapolis and Chicago—and Southern California. This rail service exists to serve the intermodal imports entering through Los Angeles and Long Beach, but also serves as an empty container pool for grain shippers in the Midwest.

Rising Transportation Costs Result In Lost Sales. Shippers are blaming high transportation costs and fuel surcharges for lost sales of identity-preserved grain to Asian countries. Because the railroads have suspended service to terminals in many rural locales in Minnesota, North Dakota, and Wisconsin, specialty grain shippers in the Upper Midwest have to pay to reposition empty containers from major rail hubs in Minneapolis and even Chicago. The additional cost of transporting these specialty grains to the major rail hubs has further eroded farmers' already thin profit margin and, in some cases, has resulted in the shippers' incapacity to meet foreign customers' demands. Some farmers report that the decline in shipments of containerized grain from 2005 to 2006 is a result of increased transportation costs and additional fuel surcharges. April.Taylor@usda.gov

Year-to-date Shipments of Containerized Grain to Asia

| Commodity | TEUs* | Share |
|--------------------|--------|-------|
| Animal feed | 33,313 | 42% |
| Soybeans | 24,047 | 30% |
| Corn, maize | 13,161 | 16% |
| Residues of starch | 6,002 | 7% |
| Wheat | 2,084 | 3% |
| Other | 1,600 | 2% |
| Total | 80,207 | 100% |

*TEU: Twenty-foot equivalent unit or 20-ft container.

Source: Port Import Export Reporting Service (PIERS), *Journal of Commerce*, 2006

Grain Transportation Indicators

Table 1

Grain Transport Cost Indicators¹

| Week ending | Truck | Rail ² | Barge | Ocean | |
|-------------|-------|-------------------|-------|-------|---------|
| | | | | Gulf | Pacific |
| 08/02/06 | 200 | 185 | 277 | 185 | 213 |
| 07/26/06 | 198 | 202 | 276 | 182 | 217 |

¹Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car);

barge = spot Illinois River basis (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

²The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100.

Source: Transportation & Marketing Programs/AMS/USDA

Table 2

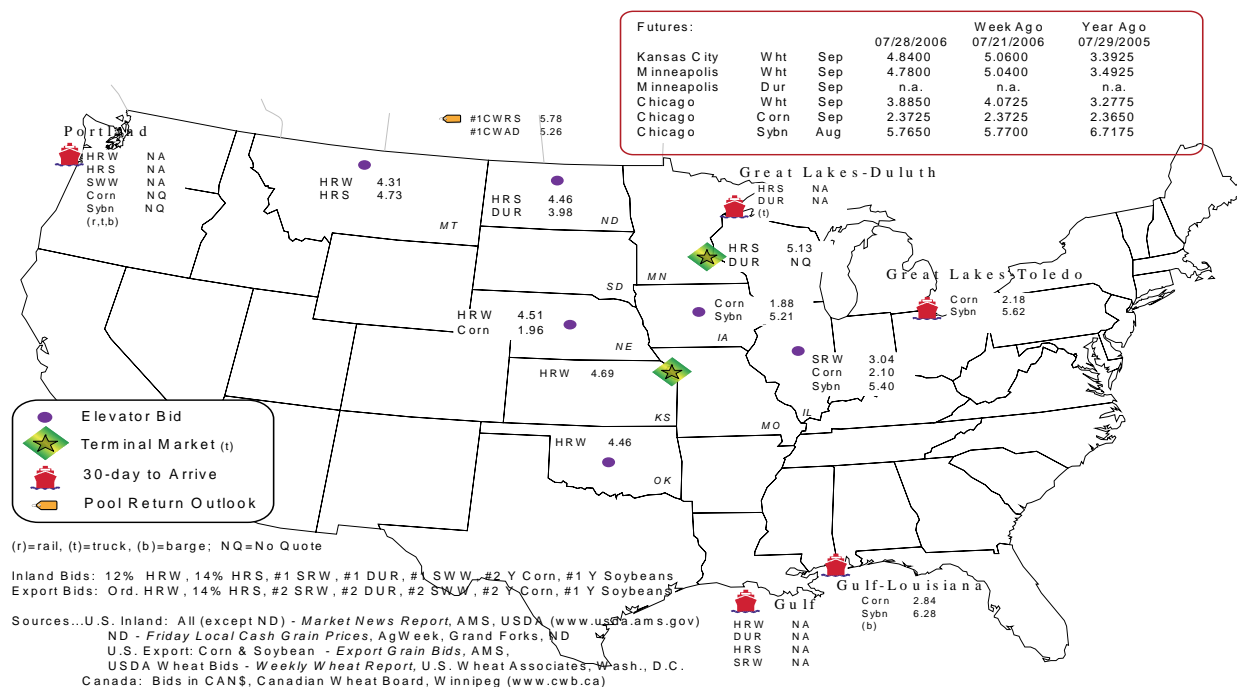
Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

| Commodity | Origin--Destination | 7/28/2006 | 7/21/2006 |
|-----------|---------------------|-----------|-----------|
| Corn | IL--Gulf | -0.74 | -0.71 |
| Corn | NE--Gulf | -0.88 | -0.86 |
| Soybean | IA--Gulf | -1.07 | -1.07 |
| HRW | KS--Gulf | n/a | -0.84 |
| HRS | ND--Portland | n/a | -1.29 |

Note: nq = no quote

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1
Grain bid summary



Rail Transportation

Table 3

Rail Deliveries to Port (carloads)¹

| Week ending | Mississippi Gulf ² | Texas Gulf | Cross-Border Mexico | Pacific Northwest | Atlantic & East Gulf | Total |
|---|-------------------------------|------------|---------------------|-------------------|----------------------|---------|
| 7/26/2006 ^p | 1,799 | 1,275 | 639 | 3,654 | 302 | 7,669 |
| 7/19/2006 ^r | 1,646 | 1,322 | 840 | 3,769 | 412 | 7,989 |
| 2006 YTD | 45,796 | 61,983 | 26,167 | 121,433 | 13,067 | 268,446 |
| 2005 YTD | 27,343 | 50,367 | 37,756 | 126,715 | 7,764 | 249,945 |
| 2006 YTD as % of 2005 YTD | 167 | 123 | 69 | 96 | 168 | 107 |
| Last 4 weeks as % of 2005 ³ | 382 | 72 | 70 | 116 | 473 | 116 |
| Last 4 weeks as % of 4-year avg. ³ | n/a | 79 | 93 | 141 | 235 | n/a |
| Total 2005 | 50,696 | 99,079 | 61,151 | 224,079 | 15,690 | 450,695 |
| Total 2004 | 41,957 | 93,500 | 58,843 | 208,334 | 10,957 | 407,143 |

¹ Data is incomplete as it is voluntarily provided; ² Mississippi Gulf data back to January, 2004 from several new sources has been added resulting in large increases in the numbers reported; ³ Compared with same 4-weeks in 2005 and prior 4-year average; ⁴ Includes 53rd week.

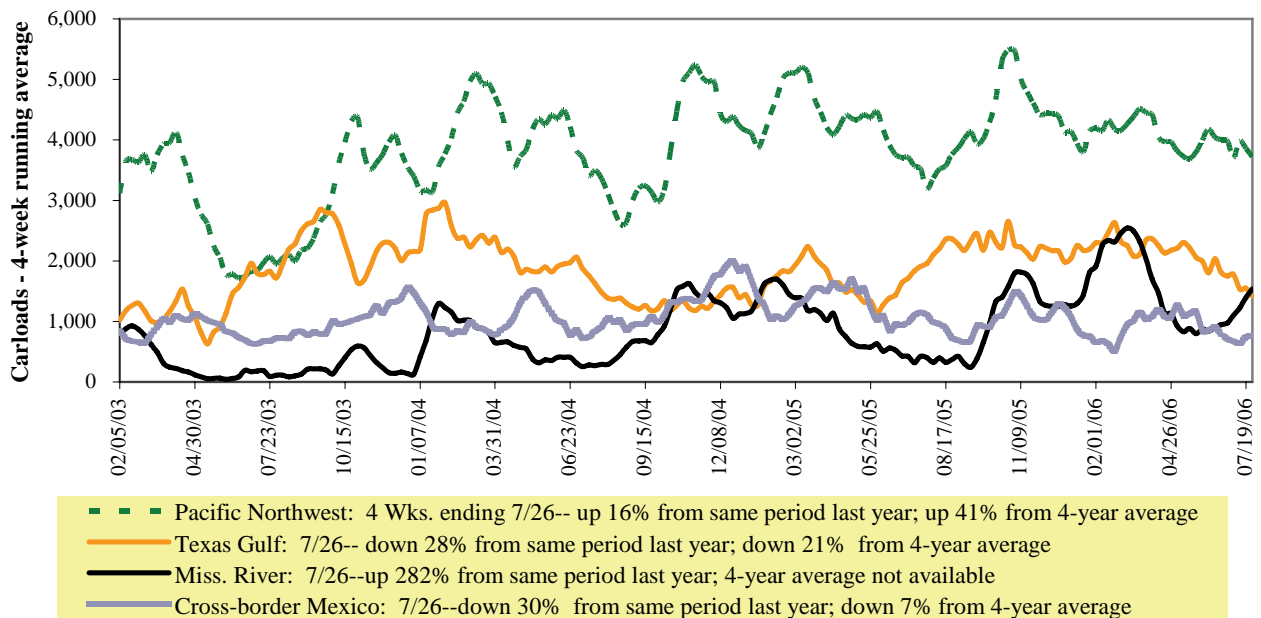
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 33 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



Source: Transportation & Marketing Programs/AMS/USDA

Table 4

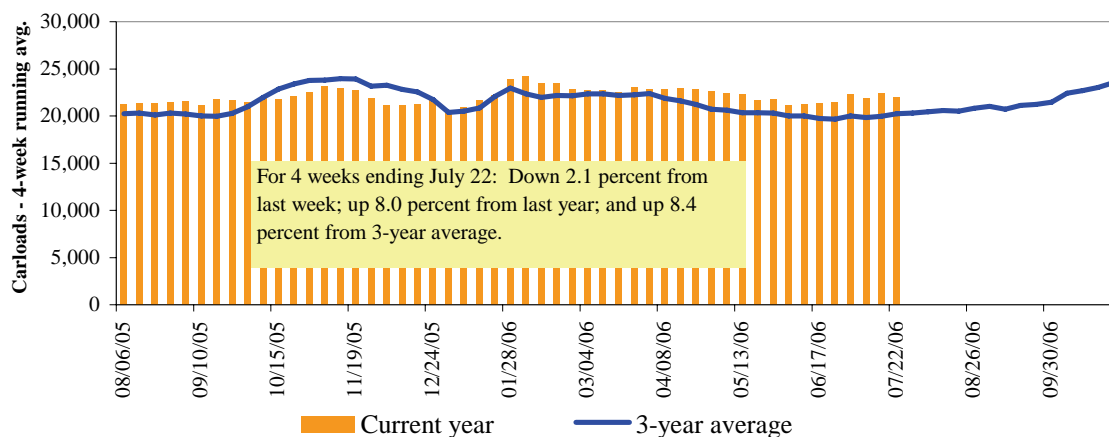
Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

| Week ending | East | | West | | | U.S. total | Canada | |
|---|---------|---------|---------|--------|---------|------------|---------|---------|
| | CSXT | NS | BNSF | KCS | UP | | CN | CP |
| 07/22/06 | 2,897 | 3,447 | 9,625 | 461 | 4,728 | 21,158 | 5,084 | 4,688 |
| This week last year | 2,707 | 2,940 | 8,198 | 278 | 6,426 | 20,549 | 4,210 | 4,617 |
| 2006 YTD | 89,382 | 93,799 | 281,358 | 16,548 | 171,986 | 653,073 | 136,733 | 126,562 |
| 2005 YTD | 86,422 | 95,578 | 261,593 | 16,939 | 172,632 | 633,164 | 119,904 | 115,529 |
| 2006 YTD as % of 2005 YTD | 103 | 98 | 108 | 98 | 100 | 103 | 114 | 110 |
| Last 4 weeks as % of 2005 ¹ | 107 | 112 | 116 | 110 | 96 | 108 | 133 | 114 |
| Last 4 weeks as % of 3-yr avg. ¹ | 112 | 105 | 125 | 99 | 89 | 108 | 123 | 113 |
| Total 2005 | 152,060 | 167,465 | 476,033 | 27,459 | 307,170 | 1,130,187 | 225,817 | 215,145 |

¹As a percent of the same period in 2005 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3

Total Weekly U.S. Class I Railroad Grain Car Loadings

Source: Association of American Railroads

Table 5

Rail Car Auction Offerings¹ (\$/car)²

| Week ending | Delivery period | | | | | | | | | |
|-----------------------------------|-----------------|--------|----------|----------|----------|----------|----------|----------|----------|--------|
| | Aug-06 | Aug-05 | Sep-06 | Sep-05 | Oct-06 | Oct-05 | Nov-06 | Nov-05 | Dec-06 | Dec-05 |
| BNSF ³ | | | | | | | | | | |
| COT grain units | no offer | n/a | no offer | no offer | no offer | no offer | no offer | 320 | 0 | n/a |
| COT grain single-car ⁵ | no offer | n/a | no offer | n/a | no bids | n/a | 0.5 | n/a | 0 | n/a |
| UP ⁴ | | | | | | | | | | |
| GCAS/Region 1 | no offer | n/a | no offer | 2 | no offer | no offer | no offer | no offer | no offer | n/a |
| GCAS/Region 2 | no offer | n/a | no offer | no offer | no offer | no offer | no offer | no offer | no offer | n/a |

¹Auction offerings are for single-car and unit train shipments only.

²Average premium/discount to tariff, last auction

³BNSF - COT = Certificate of Transportation; N. grain and S. grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Grain Car Allocation System

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

⁵Range is shown because average is not available. Not available = n/a.

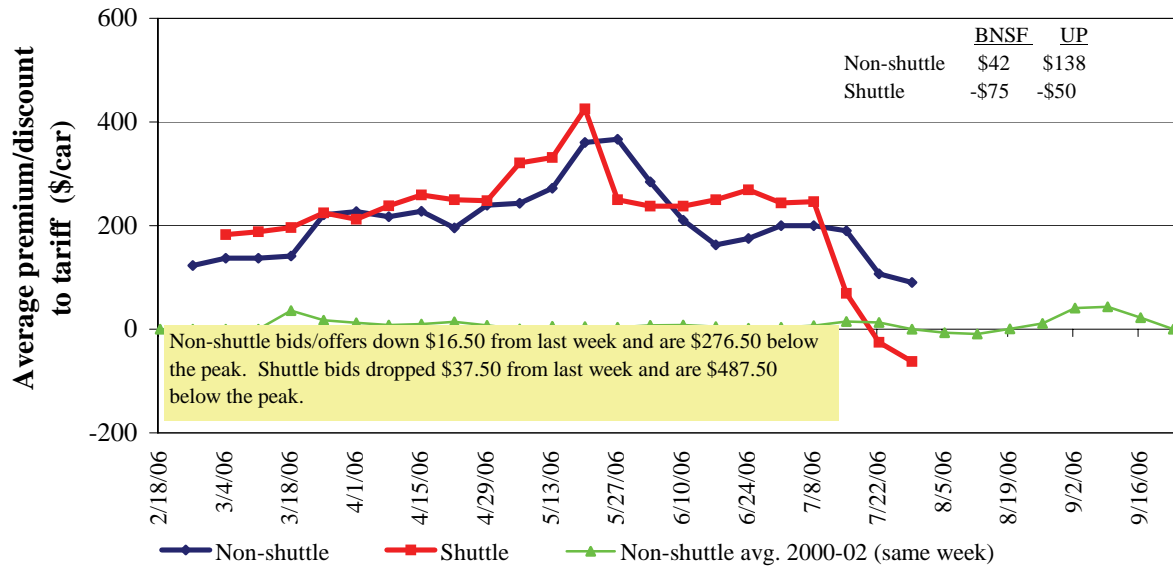
Source: Transportation & Marketing Programs/AMS/USDA. n/a = not applicable

Rail service may be ordered directly from the railroad via **auction** for guaranteed service, or via tariff for nonguaranteed service, or through the secondary railcar market.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4

Bids/Offers for Railcars to be Delivered in September 2006, Secondary Market

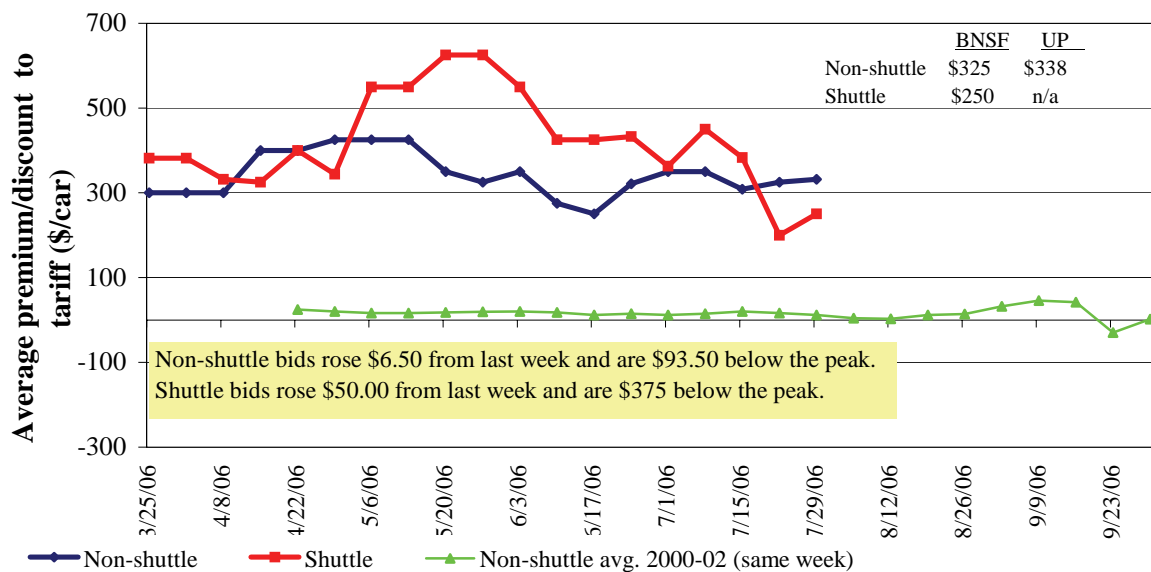


Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 5

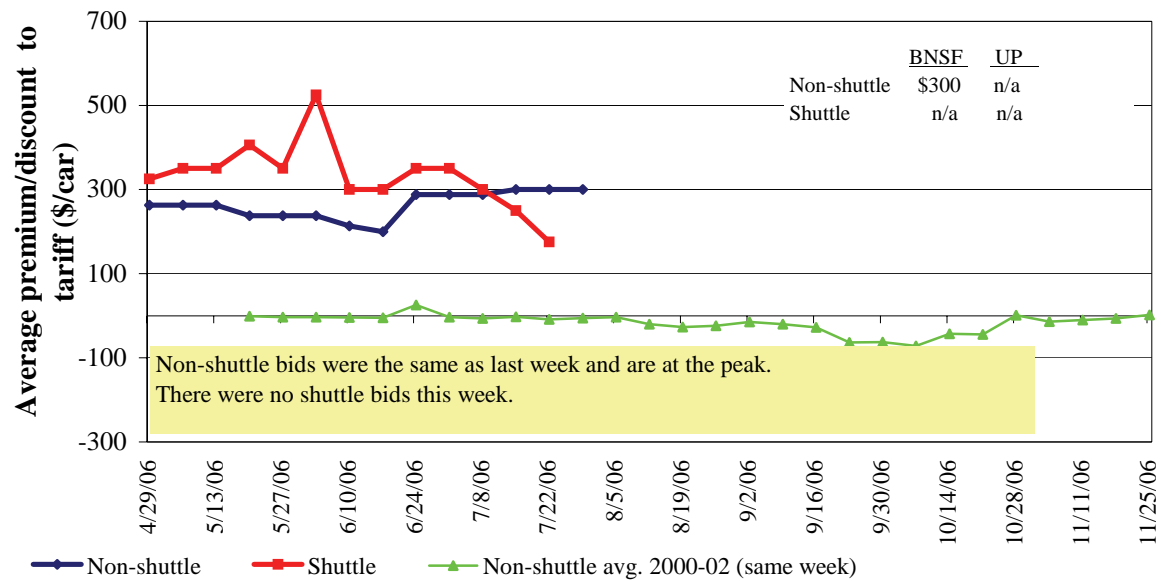
Bids/Offers for Railcars to be Delivered in October 2006, Secondary Market



Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 6

Bids/Offers for Railcars to be Delivered in November 2006, Secondary Market

Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Table 6

Weekly Secondary Rail Car Market (\$/car)¹

| Week ending | Delivery period | | | | | |
|----------------------------|-----------------|--------|--------|--------|--------|--------|
| | Sep-06 | Oct-06 | Nov-06 | Dec-06 | Jan-07 | Feb-07 |
| Non-shuttle | | | | | | |
| BNSF-GF | 42 | 325 | 300 | 300 | n/a | n/a |
| Change from last week | -46 | 0 | 0 | 0 | n/a | n/a |
| Change from same week 2005 | -269 | 37 | 25 | 0 | n/a | n/a |
| UP-Pool | 138 | 338 | n/a | n/a | n/a | n/a |
| Change from last week | 13 | 13 | n/a | n/a | n/a | n/a |
| Change from same week 2005 | -104 | 51 | n/a | n/a | n/a | n/a |
| Shuttle² | | | | | | |
| BNSF-GF | -75 | 250 | n/a | n/a | n/a | n/a |
| Change from last week | -50 | 50 | n/a | n/a | n/a | n/a |
| Change from same week 2005 | n/a | n/a | n/a | n/a | n/a | n/a |
| UP-Pool | -50 | n/a | n/a | n/a | n/a | n/a |
| Change from last week | n/a | n/a | n/a | n/a | n/a | n/a |
| Change from same week 2005 | n/a | n/a | n/a | n/a | n/a | n/a |

¹Average premium/discount to tariff, \$/car-last week

²Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

Missing value = n/a; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments¹

| Effective date: | | | | As % of same | Rate per | Rate per |
|---|--------------------|----------------------|---------------------------|------------------------|-------------------|---------------------------|
| 7/3/2006 | | Origin region | Destination region | month last year | metric ton | bushel² |
| <u>Unit train¹</u> | | | | | | |
| Wheat | Chicago, IL | Albany, NY | \$1,861 | 100 | \$20.51 | \$0.56 |
| | Kansas City, MO | Galveston, TX | \$2,120 | 105 | \$23.37 | \$0.64 |
| | South Central, KS | Galveston, TX | \$2,550 | 104 | \$28.11 | \$0.77 |
| | Minneapolis, MN | Houston, TX | \$3,020 | 125 | \$33.29 | \$0.91 |
| | St. Louis, MO | Houston, TX | \$2,460 | 104 | \$27.12 | \$0.74 |
| | South Central, ND | Houston, TX | \$4,149 | 111 | \$45.73 | \$1.24 |
| | Minneapolis, MN | Portland, OR | \$3,840 | 91 | \$42.33 | \$1.15 |
| | South Central, ND | Portland, OR | \$3,840 | 91 | \$42.33 | \$1.15 |
| | Northwest, KS | Portland, OR | \$4,490 | 102 | \$49.49 | \$1.35 |
| | Chicago, IL | Richmond, VA | \$2,161 | 108 | \$23.82 | \$0.65 |
| Corn | Chicago, IL | Baton Rouge, LA | \$2,610 | 104 | \$28.77 | \$0.73 |
| | Council Bluffs, IA | Baton Rouge, LA | \$2,470 | 104 | \$27.23 | \$0.69 |
| | Kansas City, MO | Dalhart, TX | \$2,365 | 120 | \$26.07 | \$0.66 |
| | Minneapolis, MN | Portland, OR | \$3,200 | 89 | \$35.27 | \$0.90 |
| | Evansville, IN | Raleigh, NC | \$1,961 | 109 | \$21.62 | \$0.55 |
| | Columbus, OH | Raleigh, NC | \$1,850 | 109 | \$20.39 | \$0.52 |
| | Council Bluffs, IA | Stockton, CA | \$3,606 | 100 | \$39.75 | \$1.01 |
| | Chicago, IL | Baton Rouge, LA | \$2,655 | 108 | \$29.27 | \$0.80 |
| Soybeans | Council Bluffs, IA | Baton Rouge, LA | \$2,515 | 109 | \$27.72 | \$0.75 |
| | Minneapolis, MN | Portland, OR | \$3,610 | 100 | \$39.79 | \$1.08 |
| | Evansville, IN | Raleigh, NC | \$1,961 | 109 | \$21.62 | \$0.59 |
| | Chicago, IL | Raleigh, NC | \$2,561 | 107 | \$28.23 | \$0.77 |
| <u>Shuttle train¹</u> | | | | | | |
| Wheat | St. Louis, MO | Houston, TX | \$2,050 | 113 | \$22.60 | \$0.62 |
| | Minneapolis, MN | Portland, OR | \$3,640 | 93 | \$40.12 | \$1.09 |
| Corn | Fremont, NE | Houston, TX | \$2,196 | 82 | \$24.21 | \$0.61 |
| | Minneapolis, MN | Portland, OR | \$3,096 | 90 | \$34.13 | \$0.87 |
| Soybeans | Council Bluffs, IA | Houston, TX | \$2,412 | 87 | \$26.59 | \$0.72 |
| | Minneapolis, MN | Portland, OR | \$3,170 | 93 | \$34.94 | \$0.95 |

¹A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

²Approximate load per car = 100 short tons: corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

Table 8

Tariff Rail Rates for U.S. Bulk Grain Shipments to U.S.-Mexico Border Crossings

| Effective date: 07/03/06 | | | | As % of | | | |
|--------------------------|--------------|------------------------|-------------------------|--------------------------|----------------------|---------------------|------------------------------|
| Commodity | Origin state | Border crossing region | Train size ¹ | Tariff rate ² | same month last year | Rate per metric ton | Rate per bushel ³ |
| Wheat | KS | Brownsville, TX | Shuttle | \$2,959 | 104 | \$30.23 | \$0.82 |
| | ND | Eagle Pass, TX | Unit | \$4,474 | 83 | \$45.71 | \$1.24 |
| | OK | El Paso, TX | Shuttle | \$2,235 | 99 | \$22.84 | \$0.62 |
| | OK | El Paso, TX | Unit | \$2,540 | 104 | \$25.95 | \$0.71 |
| | AR | Laredo, TX | Unit | \$2,600 | 109 | \$26.57 | \$0.72 |
| | IL | Laredo, TX | Unit | \$3,405 | 107 | \$34.79 | \$0.95 |
| | MT | Laredo, TX | Shuttle | \$3,980 | 93 | \$40.67 | \$1.11 |
| | TX | Laredo, TX | Shuttle | \$2,274 | 105 | \$23.23 | \$0.63 |
| | MO | Laredo, TX | Shuttle | \$2,840 | 104 | \$29.02 | \$0.79 |
| | WI | Laredo, TX | Unit | \$3,623 | 106 | \$37.02 | \$1.01 |
| Corn | NE | Brownsville, TX | Shuttle | \$3,543 | 114 | \$36.20 | \$0.92 |
| | NE | Brownsville, TX | Unit | \$3,623 ^{1,4} | 99 | \$37.02 | \$0.94 |
| | IA | Eagle Pass, TX | Unit | \$3,773 | 113 | \$38.55 | \$0.98 |
| | MO | Eagle Pass, TX | Shuttle | \$3,364 ^{1,4} | 111 | \$34.37 | \$0.87 |
| | NE | Eagle Pass, TX | Shuttle | \$3,764 ^{1,4} | 109 | \$38.46 | \$0.98 |
| | IA | Laredo, TX | Shuttle | \$3,696 | 113 | \$37.76 | \$0.96 |
| Soybean | IA | Brownsville, TX | Shuttle | \$3,318 | 115 | \$33.90 | \$0.92 |
| | MN | Brownsville, TX | Shuttle | \$3,614 | 114 | \$36.93 | \$1.00 |
| | NE | Brownsville, TX | Shuttle | \$3,127 | 116 | \$31.95 | \$0.87 |
| | NE | Eagle Pass, TX | Shuttle | \$3,203 | 116 | \$32.73 | \$0.89 |
| | IA | Laredo, TX | Unit | \$3,357 | 115 | \$34.30 | \$0.93 |

¹A unit train refers to shipments of at least 52 cars. Shuttle train are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

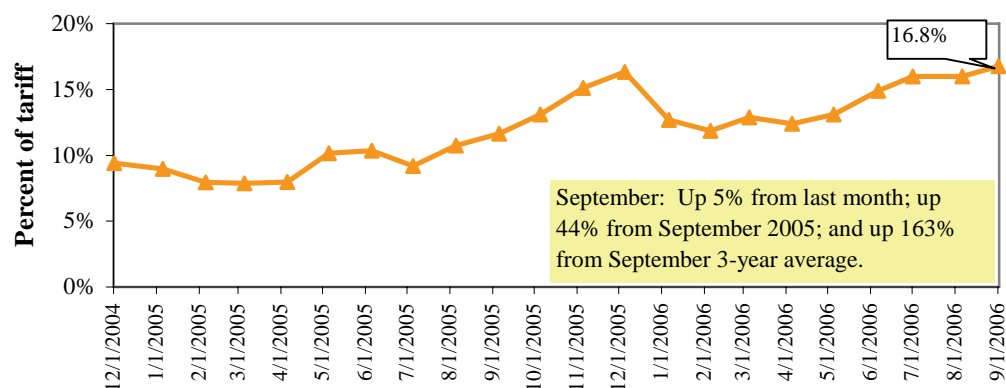
²Rates are based upon published tariff rates for high-capacity rail cars.

³Approximate load per car = 97.87 metric tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

⁴High-capacity rate not available, rate estimated using published low-capacity tariff rate x 1.08

Sources: www.bnsf.com, www.uprr.com

Figure 7.

Railroad Fuel Surcharges, North American Weighted Average¹

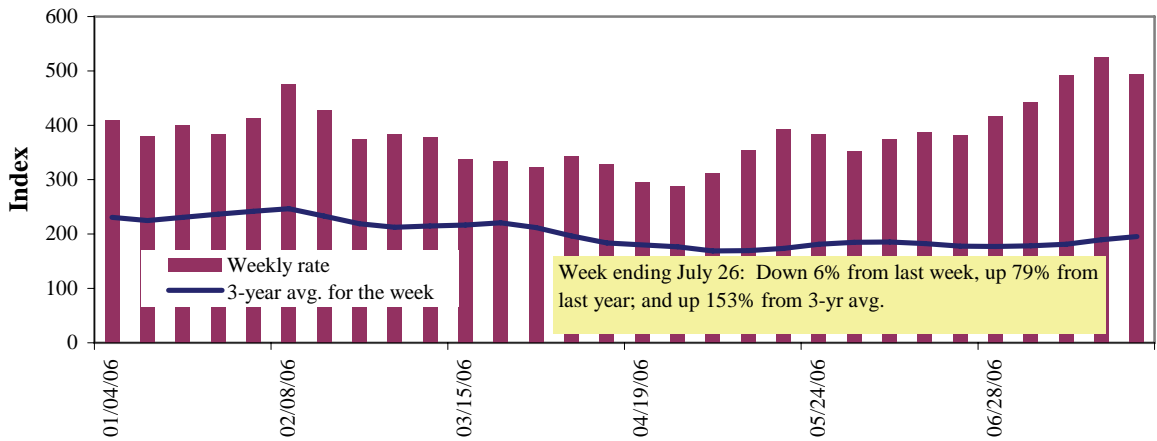
¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Sources: www.bnsf.com, www.cn.ca, www8.cpr.ca, www.csx.com, www.kcsi.com, www.nscorp.com, www.uprr.com

Barge Transportation

Figure 8

Illinois River Barge Rate Index - Quotes^{1,2}



¹ Index = percent of tariff rate; ² 4-week moving average for the 3-year average

Source: Transportation & Marketing Programs/AMS/USDA

Table 9

Weekly Barge Rate Quotes: Southbound Barge Freight

| | | Twin Cities | Mid- Mississippi | Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo- Memphis |
|--|--------------------------|----------------|---------------------|-------------------|-----------|------------|---------------|-------------------|
| Index¹ | 7/26/2006 | 594 | 509 | 495 | 469 | 467 | 467 | 456 |
| | 7/19/2006 | 647 | 561 | 526 | 504 | 479 | 486 | 470 |
| \$/ton | 7/26/2006 | 36.77 | 27.08 | 22.97 | 18.71 | 21.90 | 18.87 | 14.32 |
| | 7/19/2006 | 40.05 | 29.85 | 24.41 | 20.11 | 22.47 | 19.63 | 14.76 |
| Current week % change from the same week: | | | | | | | | |
| | Last year | 43 | 55 | 79 | 72 | 101 | 98 | 88 |
| | 3-year avg. ² | 140 | 147 | 153 | 204 | 199 | 198 | 222 |
| Index | August | 609 | 537 | 532 | 534 | 537 | 537 | 561 |
| | October | 653 | 640 | 634 | 640 | 643 | 643 | 648 |

¹ Index = percent of tariff, based on 1976 tariff benchmark rate; ² 4-week moving average.

Source: Transportation & Marketing Programs/AMS/USDA

Calculating barge rate per ton:

(Index * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

Note: The Illinois barge rate is for Beardstown, IL, La Grange Lock & Dam (L&D 8). The index, along with rate quotes and futures market bids are indicators of grain transport supply and demand.

Figure 9

Benchmark tariff rates

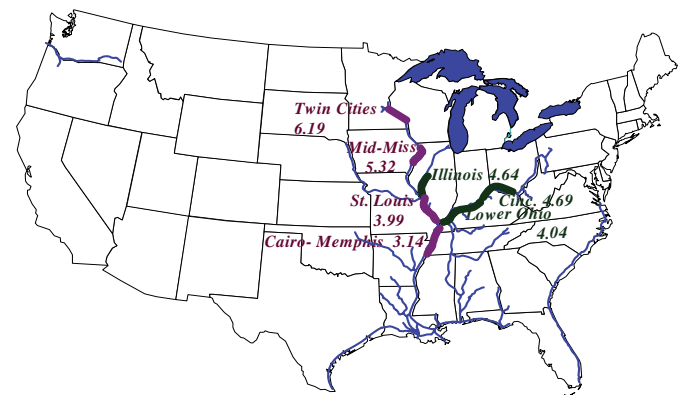
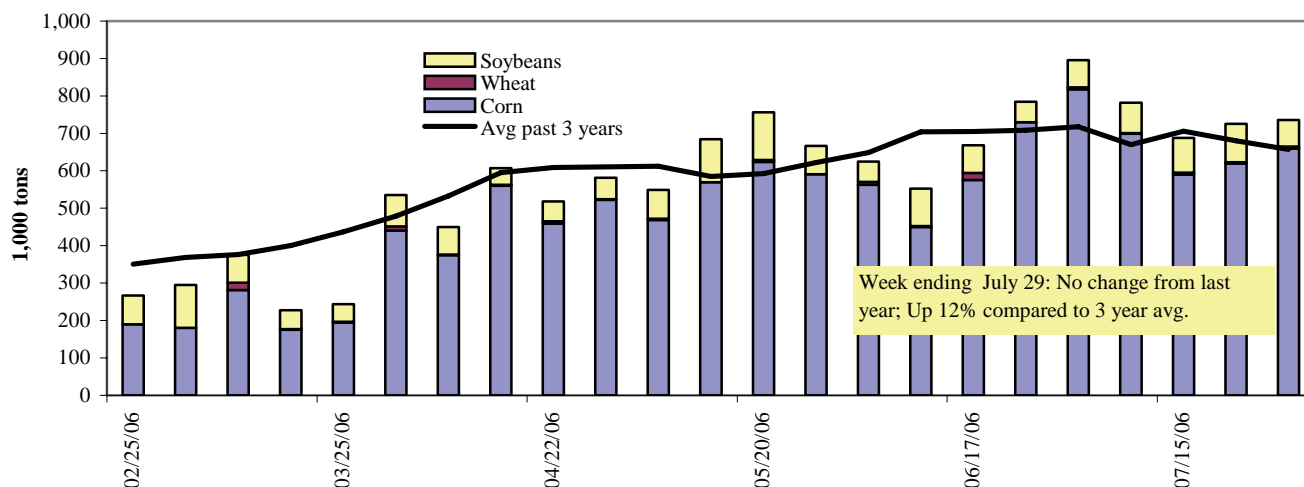


Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)

¹ The 3-year average is a 4-week moving average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 10

Barge Grain Movements (1,000 tons)

| Week ending 7/29/2006 | Corn | Wheat | Soybean | Other | Total |
|--|--------|-------|---------|-------|--------|
| Mississippi River | | | | | |
| Rock Island, IL (L15) | 401 | 0 | 31 | 0 | 431 |
| Winfield, MO (L25) | 498 | 3 | 41 | 5 | 547 |
| Alton, IL (L26) | 637 | 3 | 70 | 5 | 714 |
| Granite City, IL (L27) | 660 | 5 | 71 | 5 | 740 |
| Illinois River (L8) | 168 | 3 | 24 | 0 | 194 |
| Ohio River (L52) | 34 | 9 | 24 | 2 | 68 |
| Arkansas River (L1) | 0 | 27 | 13 | 8 | 47 |
| Weekly total - 2006 | 694 | 40 | 107 | 13 | 855 |
| Weekly total - 2005 | 712 | 42 | 84 | 20 | 858 |
| 2006 YTD ¹ | 15,897 | 763 | 3,723 | 421 | 20,804 |
| 2005 YTD | 13,731 | 1,022 | 4,216 | 423 | 19,392 |
| 2006 as % of 2005 YTD | 116 | 75 | 88 | 100 | 107 |
| Last 4 weeks as % of 2005 ² | 111 | 85 | 138 | 89 | 112 |
| Total 2005 | 23,761 | 1,620 | 7,276 | 731 | 33,388 |

¹ Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

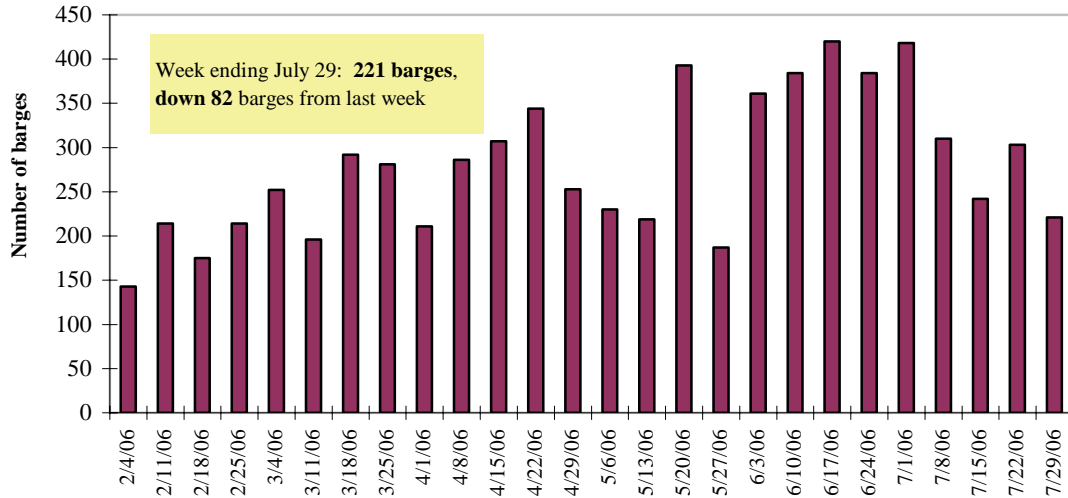
² As a percent of same period in 2005.

Note: Total may not add exactly, due to rounding

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrmi/omni/webrrpts/default.asp)

Figure 11

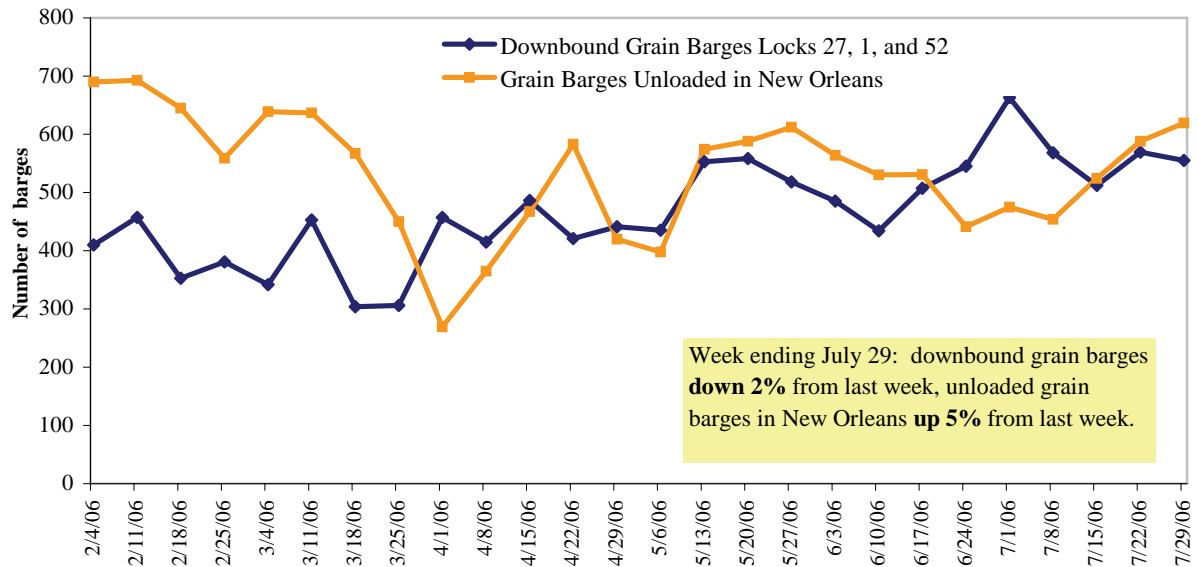
Upbound Empty Barges Transiting Mississippi River Lock 27



Source: Army Corps of Engineers

Figure 12

Grain Barges for Export in New Orleans Region



Source: Army Corps of Engineers and GIPSA

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates. Diesel fuel is a significant expense for truck grain movements, accounting for 37 percent of the estimated variable cost.

Table 11

Retail on-Highway Diesel Prices¹, Week Ending 7/31/06 (US\$/gallon)

| Region | Location | Price | Change from | |
|--------|-------------------------|-------|-------------|----------|
| | | | Week ago | Year ago |
| I | East Coast | 2.958 | 0.033 | 0.602 |
| | New England | 2.991 | 0.019 | 0.503 |
| | Central Atlantic | 3.030 | 0.028 | 0.565 |
| | Lower Atlantic | 2.924 | 0.036 | 0.627 |
| II | Midwest ¹ | 2.988 | 0.037 | 0.696 |
| III | Gulf Coast ² | 2.925 | 0.030 | 0.646 |
| IV | Rocky Mountain | 3.052 | 0.065 | 0.631 |
| V | West Coast | 3.066 | 0.019 | 0.472 |
| | California | 3.093 | -0.004 | 0.436 |
| Total | U.S. | 2.980 | 0.034 | 0.632 |

¹Diesel fuel prices include all taxes.

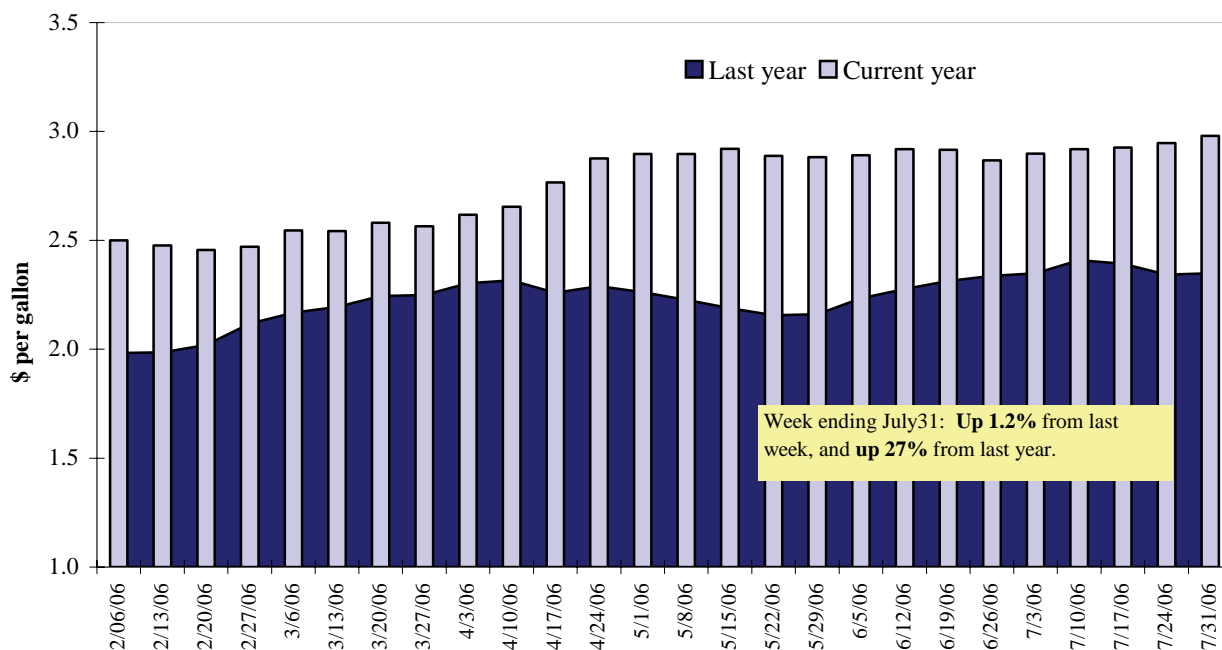
²Same as North Central

³Same as South Central

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13

Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

Grain Exports

Table 12

U.S. Export Balances and Cumulative Exports (1,000 metric tons)

| Week ending ¹ | Wheat | | | | | | Corn | Soybeans | Total |
|---|--------|-------|-------|-------|-------|-----------|--------|----------|---------|
| | HRW | SRW | HRS | SWW | DUR | All wheat | | | |
| Export Balances | | | | | | | | | |
| 7/20/2006 | 952 | 481 | 1,001 | 702 | 264 | 3,399 | 7,387 | 1,901 | 12,687 |
| This week year ago | 1,975 | 340 | 1,283 | 617 | 117 | 4,331 | 5,160 | 1,008 | 10,499 |
| Cumulative exports-crop year² | | | | | | | | | |
| 2005/06 YTD | 730 | 412 | 1,015 | 637 | 109 | 2,902 | 46,741 | 23,628 | 73,271 |
| 2004/05 YTD | 1,227 | 258 | 1,029 | 285 | 103 | 2,903 | 40,485 | 29,092 | 72,480 |
| YTD 2005/06 as % of 2004/05 | 59 | 160 | 99 | 224 | 106 | 100 | 115 | 81 | 101 |
| Last 4 wks as % of same period 2004/05 | 52 | 142 | 81 | 113 | 234 | 82 | 159 | 197 | 131 |
| 2004/05 Total | 9,407 | 3,217 | 8,083 | 4,773 | 686 | 26,117 | 44,953 | 29,878 | 100,948 |
| 2003/04 Total | 12,697 | 3,785 | 6,928 | 4,895 | 1,053 | 29,359 | 47,704 | 24,108 | 101,171 |

¹ Current unshipped export sales to date

² Shipped export sales to date, new crop year now in effect for wheat

Note: YTD = year-to-date. Crop year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13

Top 5 Importers¹ of U.S. Corn

| Week ending 07/20/06 | Total Commitments ² | | | % change current CY from last CY | Exports ³ 2004/05 |
|---|--------------------------------|-----------------------|--------------------|--|---------------------------------|
| | 2006/07 Next CY | 2005/06 Current CY | 2004/05 Last CY | | |
| Crop Year (CY) | | | | | |
| | - 1,000 mt - | | | | - 1,000 mt - |
| Japan | 1,300 | 16,640 | 15,697 | 6 | 16,429 |
| Mexico | 312 | 6,841 | 5,837 | 17 | 6,278 |
| Taiwan | 87 | 5,103 | 4,485 | 14 | 4,690 |
| Egypt | 0 | 4,035 | 4,032 | 0 | 4,563 |
| Korea | 59 | 5,045 | 1,895 | 166 | 2,268 |
| Top 5 importers | 1,758 | 37,663 | 31,946 | 18 | 32,143 |
| Total US corn export sales | 2,695 | 54,128 | 45,645 | 19 | |
| Top 5 importers' share of U.S. corn export sales | 65% | 70% | 70% | | |
| USDA forecast, July 2006 | 54,610 | 53,340 | 46,078 | 16 | |

(n) indicates negative number.

¹ Based on FAS 2004/05 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Sep 1 - Aug 31.

² Cumulative Exports (shipped) + Outstanding Sales (unshipped); FAS Weekly Export Sales Report.

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 14

Top 5 Importers¹ of U.S. Soybeans

| Week ending 07/20/06 | Total Commitments ² | | | % change | Exports ³ |
|--|--------------------------------|---------------|---------------|--------------|----------------------|
| | 2006/07 | 2005/06 | 2004/05 | current CY | |
| Crop Year (CY) | Next CY | Current CY | Last CY | from last CY | 2004/05 |
| | - 1,000 mt - | | | | - 1,000 mt - |
| China | 1,867 | 9,754 | 11,851 | (18) | 11,850 |
| Mexico | 101 | 3,510 | 3,438 | 2 | 3,579 |
| Japan | 410 | 3,063 | 3,130 | (2) | 3,289 |
| Taiwan | 9 | 1,848 | 1,514 | 22 | 1,585 |
| Indonesia | 0 | 1,200 | 953 | 26 | 1,079 |
| Top 5 importers | 2,387 | 19,375 | 20,886 | (7) | 21,382 |
| Total US soybean export sales | 3,390 | 25,529 | 30,099 | (15) | |
| Top 5 importers' share of U.S. soybean export sales | 70% | 76% | 69% | | |
| USDA forecast, July 2006 | 29,670 | 24,630 | 30,019 | (18) | |

(n) indicates negative number.

¹Based on FAS 2004/05 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Sep 1 - Aug 31.²Cumulative Exports (shipped) + Outstanding Sales (unshipped).³FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 15

Top 10 Importers¹ of All U.S. Wheat

| Week ending 07/20/06 | Total Commitments ² | | % change | Exports ³ |
|---|--------------------------------|---------------|--------------|----------------------|
| | 2006/07 | 2005/06 | current CY | |
| Crop Year (CY) | Current CY | Last CY | from last CY | 2005/06 |
| | - 1,000 mt - | | | - 1,000 mt - |
| Nigeria | 580 | 964 | (40) | 3,098 |
| Japan | 960 | 811 | 18 | 3,061 |
| Mexico | 798 | 716 | 11 | 2,625 |
| Iraq | 0 | 268 | (100) | 1,237 |
| Philippines | 829 | 426 | 95 | 1,878 |
| Egypt | 351 | 346 | 2 | 1,952 |
| Korea, South | 288 | 348 | (17) | 1,191 |
| Venezuela | 235 | 207 | 14 | 1,085 |
| Taiwan | 238 | 241 | (1) | 953 |
| Italy | 208 | 202 | 3 | 748 |
| Top 10 importers | 3,906 | 3,562 | 10 | 17,827 |
| Total US wheat export sales | 6,301 | 7,234 | (13) | |
| Top 10 importers' share of U.S. wheat export sales | 62% | 49% | | |
| USDA forecast, July 2006 | 24,490 | 27,325 | (10) | |

(n) indicates negative number.

¹Based on FAS 2005/06 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Jun 1 - May 31.²Cumulative Exports (shipped) + Outstanding Sales (unshipped); FAS Weekly Export Sales Report.³FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 16

Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

| Port regions | Week ending | | | 2006 YTD as | Last 4-weeks as % of | | Total ¹ |
|------------------------------------|-------------|-----------------------|-----------------------|---------------|----------------------|------------|--------------------|
| | 07/27/06 | 2006 YTD ¹ | 2005 YTD ¹ | % of 2005 YTD | 2005 | 3-yr. avg. | 2005 |
| Pacific Northwest | | | | | | | |
| Wheat | 158 | 6,288 | 5,740 | 110 | 103 | 107 | 10,801 |
| Corn | 211 | 6,062 | 5,918 | 102 | 127 | 130 | 10,130 |
| Soybeans | 0 | 2,687 | 3,397 | 79 | 194 | 204 | 6,225 |
| Total | 369 | 15,037 | 15,055 | 100 | 121 | 125 | 27,156 |
| Mississippi Gulf | | | | | | | |
| Wheat | 61 | 2,321 | 3,043 | 76 | 65 | 44 | 4,643 |
| Corn | 787 | 20,515 | 16,197 | 127 | 118 | 117 | 28,202 |
| Soybeans | 194 | 7,907 | 8,445 | 94 | 190 | 159 | 14,793 |
| Total | 1,042 | 30,743 | 27,685 | 111 | 119 | 110 | 47,638 |
| Texas Gulf | | | | | | | |
| Wheat | 88 | 3,448 | 3,792 | 91 | 44 | 47 | 7,743 |
| Corn | 32 | 1,377 | 301 | 457 | 1,967 | 5,783 | 812 |
| Soybeans | 0 | 27 | 6 | 470 | n/a | 549 | 36 |
| Total | 121 | 4,852 | 4,099 | 118 | 68 | 74 | 8,591 |
| Great Lakes | | | | | | | |
| Wheat | 0 | 633 | 896 | 71 | 110 | 134 | 2,067 |
| Corn | 39 | 830 | 255 | 326 | 1,035 | 489 | 796 |
| Soybeans | 0 | 38 | 27 | 140 | n/a | 0 | 828 |
| Total | 39 | 1,502 | 1,178 | 127 | 237 | 230 | 3,691 |
| Atlantic | | | | | | | |
| Wheat | 0 | 236 | 111 | 212 | 251 | 127 | 301 |
| Corn | 26 | 391 | 52 | 748 | 1,415 | 4,246 | 249 |
| Soybeans | 0 | 298 | 419 | 71 | n/a | 325 | 801 |
| Total | 26 | 925 | 582 | 159 | 519 | 325 | 1,352 |
| U.S. total from ports ² | | | | | | | |
| Wheat | 307 | 12,926 | 13,583 | 95 | 74 | 71 | 25,556 |
| Corn | 1,097 | 29,174 | 22,723 | 128 | 133 | 132 | 40,189 |
| Soybeans | 194 | 10,958 | 12,293 | 89 | 194 | 168 | 22,683 |
| Total | 1,598 | 53,058 | 48,599 | 109 | 117 | 114 | 88,428 |

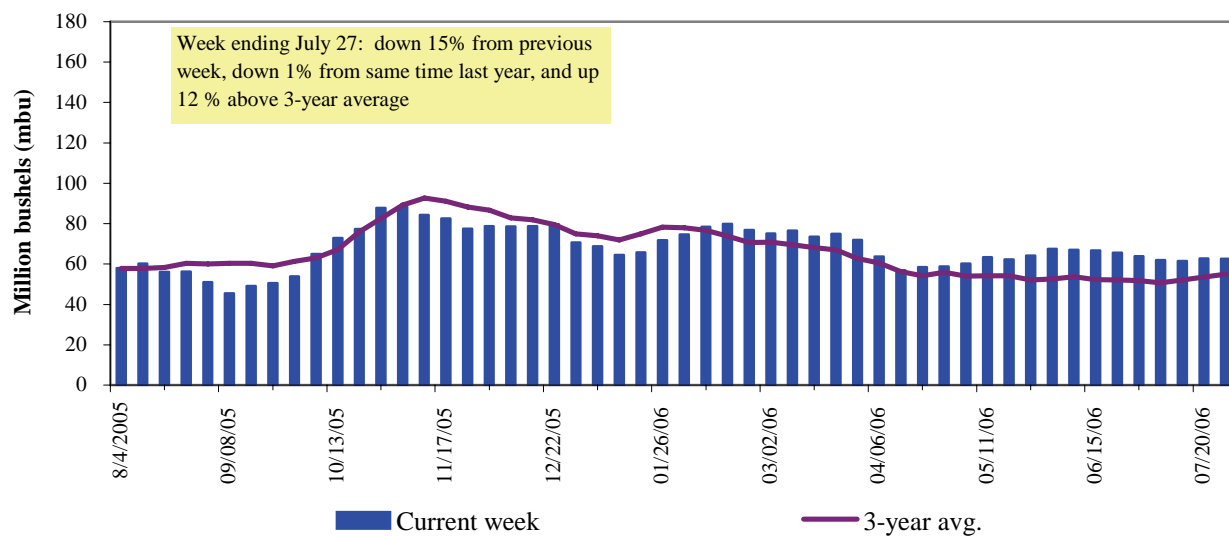
¹ Includes weekly revisions² Total includes only port regions shown above

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

The United States exports approximately one-quarter of the grain it produces. On average, it includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 49 percent of these U.S. export grain shipments departed through the Mississippi Gulf region in 2005.

Figure 14

U.S. grain inspected for export (wheat, corn, and soybeans)

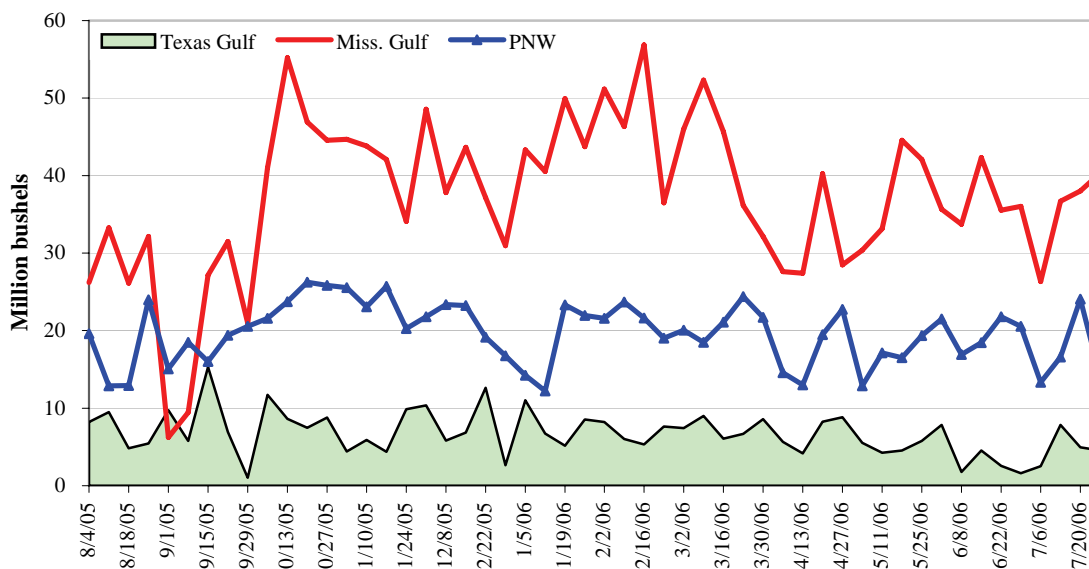


Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15

Weekly U.S. Grain Inspections: U.S. Gulf and PNW (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

| July 27, % change from: | MS Gulf | TX Gulf | U.S. Gulf | PNW |
|---------------------------|---------|---------|-----------|---------|
| Last week | up 6 | down 9 | up 4 | down 41 |
| Last year (same week) | up 10 | down 43 | up 1 | down 11 |
| 3-yr avg. (4-wk run. avg) | up 24 | down 32 | up 14 | up 1 |

Ocean Transportation

Table 17

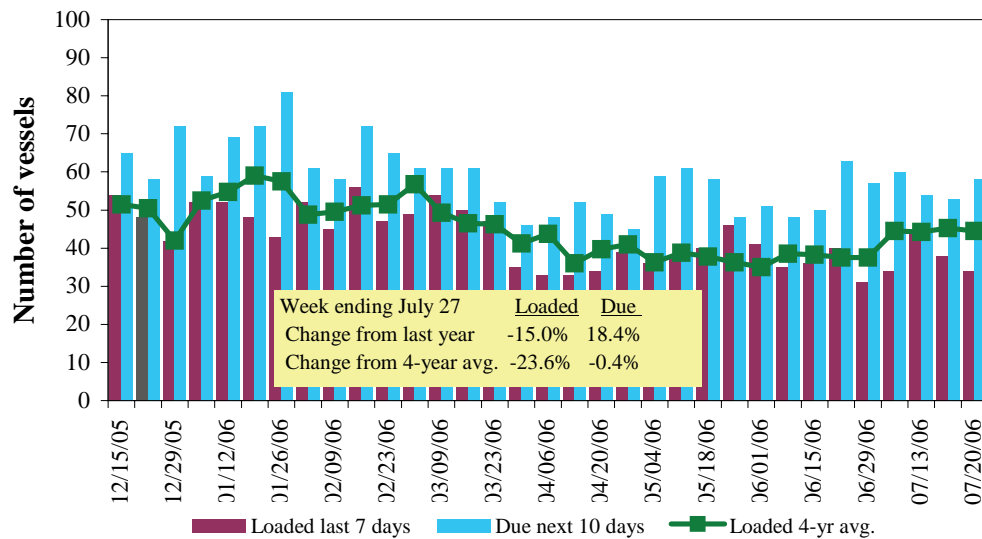
Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

| Date | Gulf | | | Pacific Northwest | Vancouver B.C. |
|------------|----------|---------------|------------------|-------------------|----------------|
| | In port | Loaded 7-days | Due next 10-days | In port | In port |
| 7/27/2006 | 34 | 34 | 58 | 3 | 6 |
| 7/20/2006 | 23 | 38 | 53 | 6 | 7 |
| 2005 range | (11..57) | (10..56) | (18..76) | (2..16) | (0..17) |
| 2005 avg. | 27 | 39 | 53 | 9 | 7 |

Source: Transportation & Marketing Programs/AMS/USDA

Figure 16

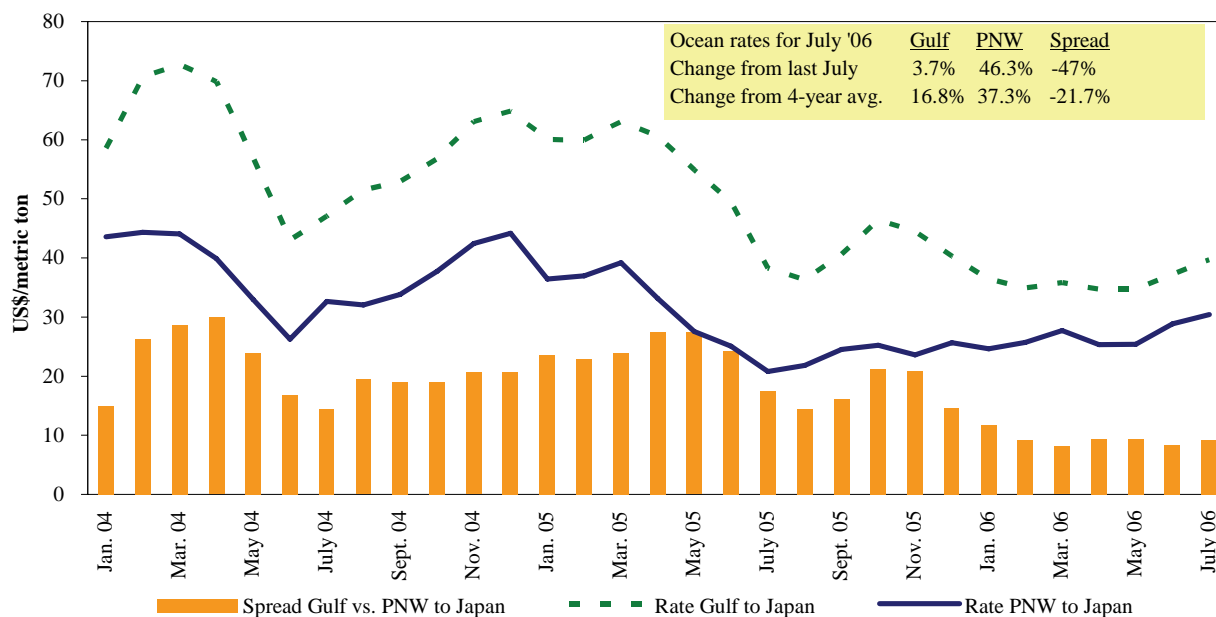
U.S. Gulf¹ Vessel Loading Activity, 2005/06



Source: Transportation & Marketing Programs/AMS/USDA

¹U.S. Gulf includes Mississippi, Texas, and East Gulf.

Figure 17
Grain Vessel Rates, U.S. to Japan



Source: Baltic Exchange (www.balticexchange.com)

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 7/29/06

| Export region | Import region | Grain types | Loading date | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|-----------------------|---------------------|--------------|--------------|----------------------------|--------------------------------|
| U.S. Gulf | South Korea | Hvy Grain | Jul 5/10 | 55,000 | 36.00 |
| U.S. Gulf | Honduras | Soybean Meal | Jul 5/15 | 10,000 | 83.01 |
| Ukraine | Morocco | Hvy Grain | Jun 19/26 | 20,000 | 20.00 |
| Gt Lakes/St. Lawrence | Jordan ¹ | Wheat | Jun 15/30 | 22,709 | 54.50 |
| River Plate | Algeria | Hvy Grain | Jun 20/30 | 20,000 | 44.75 |
| River Plate | Algeria | Hvy Grain | July 28/30 | 25,000 | 41.50 |
| River Plate | Poland | Hvy Grain | Aug 1/ 10 | 30,000 | 44.00 |

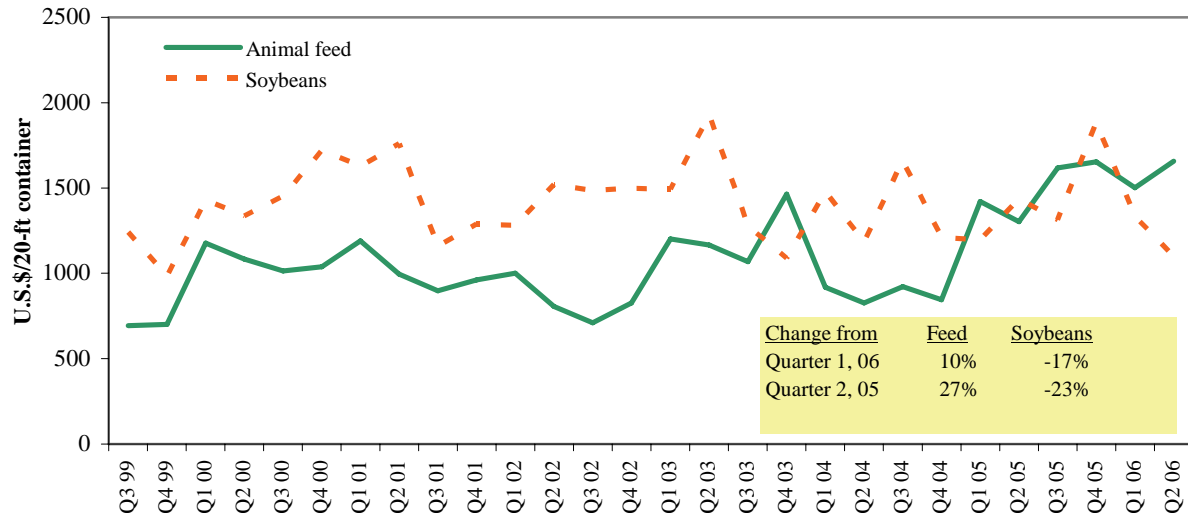
Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

¹75 percent of food aid from the United States is required to be shipped on U.S. flag vessels. The vessels are limited in availability resulting in higher rates. In addition, destinations receiving food aid generally lack adequate port unloading facilities, requiring the vessel to remain in port for a longer duration than normal.

Source: Maritime Research Inc. (www.maritime-research.com)

Figure 18

Ocean Rates¹ for Containerized Shipments to Selected Asian Countries



¹Rates are weighted by shipping line market share and destination country.

Countries include: Animal Feed: Busan-Korea (11%), Kaohsiung-Taiwan (32%), Tokyo-Japan (33%), Hong Kong (15%), Bangkok-Thailand (9%) and soybeans: Busan-Korea (1%), Kaohsiung-Taiwan (83%), Tokyo-Japan (12%), Bangkok-Thailand (3%), Hong Kong (1%)

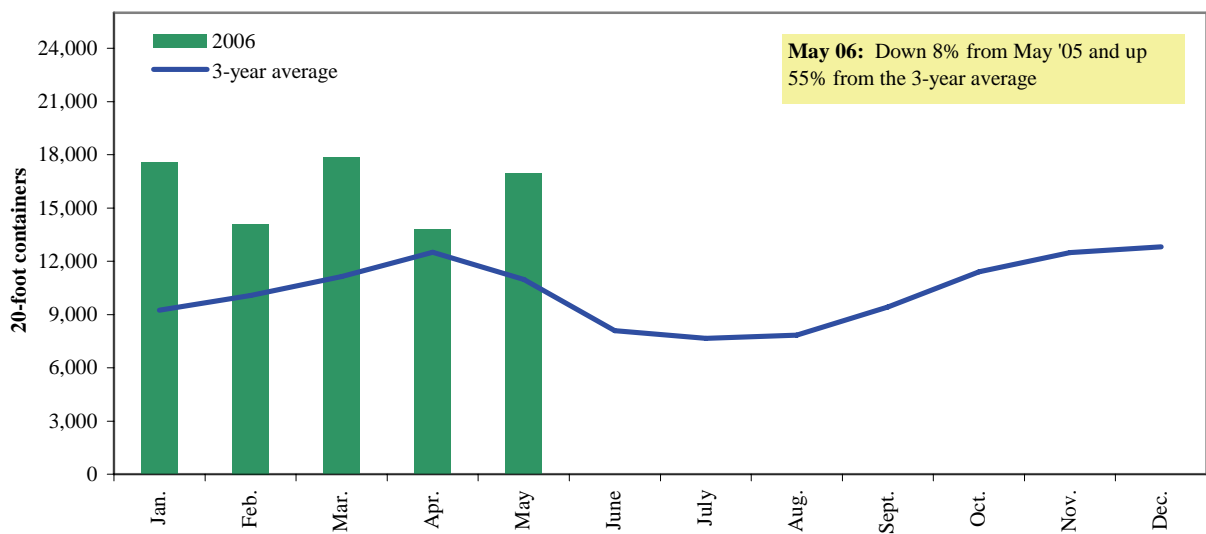
Source: Ocean Rate Bulletin, Quarter 2, 2006, Transportation & Marketing Programs/AMS/USDA

Container ocean freight rates – average rate per twenty-foot equivalent unit (TEU) weighted by shipping line market share and trade route.

During 2005, containers were used to transport 4 percent of total U.S. grain exported, and 5 percent of total U.S. grain exported to Asia.

Figure 19

Monthly Shipments of Containerized Grain to Asia



Source: Port Import Export Reporting Service (PIERS), *Journal of Commerce*

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<http://www.ams.usda.gov/tmd/Ocean/index.asp>

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